

# Turning Points

Anudeep Batchu

# Andy Gallina

- President of Gallina Development
- Played Lacrosse at Brown
- All American Lacrosse Player
- Immigrated from Italy at age of 4
- Never wanted to work for someone
- Created Total Sports Experience

# Gallina Development

- Based in Rochester
- Creating buildings for over 30 years
- Real Estate Development

# Quote

- “Imagination is more important than knowledge”  
-Albert Einstein

# Dennis Kessler

- Co-Owner of Kessler Restaurants LLC
- Larry Kessler is the other co-owner
- Got a degree in sociology
- Failed on quest to become NYC cab driver
- Ph.D. at NYU didn't work out
- Went to Yale Law School
- Now teaches at University of Rochester Simon School of Business

# Kessler Restaurants

- Has 21 Burger Kings and 47 Friendly's

# Quote

- “History has demonstrated that the most notable winners usually encounter heart breaking obstacles before they triumphed. They won because they refused o become discouraged by their defeats”