

# Larry Glazer

CEO of Buckingham Properties



# Larry Glazer

- Title : CEO of Buckingham Properties
- Education : Masters degree in finance from Columbia University
- Family: Wife – Jane Glazer ( Owner and President of QCI Direct)
- Hobbies: Gardening with his wife and flying his plane

# Larry Glazer

- “On the shores of hesitation, bleach the bones of those countless millions who on the edge of victory sat down to rest and resting died”

- Winston Churchill

## Mentors

- » His father
- » Wife ( Jane Glazer)
- » Long-time friend Harold Samloff

# Mentors

- Growing up Mr. Glazer watched his father and noticed an insightful inventor
- Created the coin operated Laundromat, lanolin based hand creams, waterless hand soap and silicon based ironing aides
- Mr. Glazer noticed that his father did not have the business man savvy to patent these ideas as he made not a single penny off of them
- Jane helped Glazer to understand that one has instincts for a reason and that sometimes its logical to listen to them
- Business partner and the one who contacted Larry with the idea to start their own real estate practice and lead him to success

# Buckingham Properties

- Owns and manages more than 40 properties comprising over 7 million square feet of rental space in the Greater Rochester region
- In the past four years Buckingham Properties has developed, re-developed and/or acquired commercial real estate in excess of 2 million square feet and valued in excess of \$127,000,000.

# QED Technologies

- Since founded it has grown from 5 to 50 employees
  - U.S
  - Germany
  - France
  - Japan
  - Australlia
- In July 2006, QED was acquired by Cabot Microelectronics Corporation the leading supplier of chemo-mechanical planarization slurries used for polishing semiconductor and data storage devices

# QED Technologies Awards

- Photonics Circle of Excellence Award
- U.S. Department of Defense Manufacturing Technology Achievement Award
- Rochester Top 100 Award
- R&D Magazine R&D100 Award
- Rochester Business Ethics Award

# Don Golini

President of QED Technologies





# Don Golini

- Title : President of QED Technologies
- Education : Degree in business from the Simon School of Business at the University of Rochester
- Family : Wife (Tracey Golini), Sons ( Sam and Nick), Daughter (Catie)

# Don Golini

- “ So easy it seems once found, yet when unfound most would have thought impossible.”

- John Milton

# Influences

- Parents were not wealthy
- They always put their faith in him which gave him a strong sense of self confidence
- Lead him to feel like there were no limits
- Always pushed himself to the limits
- Enrolled in pre-med at first even though he was not too academically inclined

# Influences

- After graduation, Don went to work at Itek Optical Systems
- Did not choose based off salary but rather their reputation in the industry
- Not only did he receive feedback from experienced veterans in the field but he also recalls once giving his opinion directly to the CEO