

TOM WILMOT  
&  
DAN HOGAN

By: Kiely Gagnier

# Tom Wilmot

“You will never achieve big results in your life without consistent and persistent action.”

-Les Hewitt

# What does he do?

- ▣ Mr. Wilmot is now a wealthy business owner of a mall developing company that are located all across the east coast.

# What are these malls?

- ▣ The malls benefit the Wilmot cancer research center for many different fundraisers.
- ▣ Located and known to many people across the eastern coast

# Tom's Story

- ❑ Tom grew up on a farm and was worked everyday. His father was a strict disciplinarian. His parents parenting approach instilled the need for independent thinking in him. With his fathers strictness, Tom was introduced and raised on a strong work ethic.
- ❑ To get away from working with his strict father, he took up a job in construction when he was a teenager. This opened his world to do what he is doing now, construction.
- ❑ He always planned on working with his family business, but took up construction by entering Syracuse University in 1966 where he got his degree in Civil Engineering.
- ❑ When he graduated he, he went back into the family business where he did a great job and was promoted. His uncle suffered a great heart attack and was then taking on the duties of senior vice president.
- ❑ He took on the responsibilities and changed the family business to become smaller. He bought property for 25 million dollars to become a mall lot during the rough economic times and was successful.

# Dan Hogan

“Don’t give up, don’t ever give up.”

-Jim Valvano

# What does he do?

- ▣ Dan is the CEO of Crane Hogan Structural Systems, Inc. and is also part owner of the new company that two of his partners started in the late 70's. he now holds 6.5% of the whole company.

# Dan Hogan's life before business

- ▣ Dan was a strong ethic worker. He had grown up in a good neighborhood with great family and friends around him.
- ▣ He attended Le Moyne College after an early graduation from high school and finished in 1968, earning a degree in Accounting.



# Hogan goes to war

- ❑ Before he could choose between attending law school or entering the workforce, Dan was drafted.
- ❑ He joined the Navy Seabees Construction Battalions for a two year enlistment. After basic training he was sent to Vietnam on a tour of duty that lasted for nine months.
- ❑ He was not thrilled about this at all, but he said that it was the most important formative experience of his life because it showed him the values of responsibility, maturity and the specialization and channeling his ambition towards a specific goal.
- ❑ He said that by witnessing the military organization, he realized how important it was to have teamwork and finding a niche.