

# Phillip Poon



## TURNING POINTS PROJECTS

John Holtz



Dan Golini



# John Holtz



- John Holtz was 19 when his father passed away
- As the age of 25 he began to take money out of his savings account and bought his first dealership
- He bought a Honda motorcycle store and he began to run his own business in 1974
- He was able to make substantial profits in a short amount of time and buy and opened a Honda automobile dealership in 1980
- After this his business started to boom and he had a total of sixteen dealerships under his name

# John Holtz



- The Holtz motor vehicle dealerships are all located in Rochester, New York
- Out of all the
- They sell Acura, Honda, Mazda, Audi, Porsche vehicles in various locations
- His dealerships total about 500 employees working

# John Holtz



- When he was young he knew he wanted to one day run his own business.
- His dad's ownership of a Buick dealership in 1959 influenced him to own a business



# John Holtz



- “All that stands between most individuals and their success is their unwillingness to step forward and ask for the chances they deserve”

# Don Golini



- His parents weren't wealthy, and both held down local 9 to 5 jobs in order to support the household; but they always put their faith in Don.
- They gave him a very strong sense of self-confidence, leading Don to feel that there were quite literally no limits to what he was capable of achieving.



# Dan Golini



- Since its founding QED has grown from 5 to more than 50 employees with personnel in the U.S., Germany, France, Japan, and Australia.
- They sell polishing and metrology systems
- QED Technologies are located Rochester, NY, Japan and Europe
- Today more than a hundred of QED's systems are in operation worldwide, helping businesses with faster cycle times, predictable schedules and reduced manufacturing costs.

# Dan Golini



- Don enrolled in pre-med studies, but he wasn't exactly in the highest ranks as far as academics were concerned.
- Although he held his own in such a competitive field, Don's interest in engineering did eventually win out and he changed his major. Not wanting to settle for anything that could be termed "mundane"
- Don knew that he would want to pursue a unique specialty even within engineering - one that would satisfy his passions and set him apart from the crowd. So optical engineering it was.

# Dan Golini



- “Pursuing one’s passions works in tandem with the pursuit of success.”
- “Spend ten years becoming an expert at something... if it can be differentiated and specialized, even better...because if you’re the best at something, you can leverage that.”