

TOM WILMOT
DAVID CORNELL

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TOM WILMOT

- ◉ Chairman of the Board of Wilmorite Corporation
 - Mall Developer
 - Buildings all over east coast



COMPANY FACTS

- Employees- Currently between 50-100, around 78 to date
- Location- 1265 Scottsville Road, Rochester NY, 14624
- Products/Services- Commercial realestate and developing company
 - Single family homes
 - Busniess buildings
 - Malls
- Interesting facts - Has built, Eastview, Marketplace, Pittsford plaza, Casino, Parkpoint at RIT, Park Point at Syracuse, Greece Mall, Wilmot Cancer Center

STORY

- Grew up on a farm
 - Learned discipline and hardwork
 - Family business
- Took Job in Construction
 - Fell in love with the idea of construction
- 1966 Syracuse University
 - Degree in Civil Engineering
- Dad died
 - rebuilt the family business into a construction company
- Bought Danbury Connecticut Fairgrounds
 - Built First Mall
- Has 4 children
 - 3 are in the family business

“YOU WILL NEVER ACHIEVE BIG RESULTS IN YOUR LIFE WITHOUT CONSISTENT AND PERSISTENT ACTION” -LES HEWITT

- Although the economy was bad he took risks and bought the Danbury Connecticut Fairground which was his first success
 - Created more projects
 - Multimillion dollar corporation
 - Kept going through hard times of his dad dying and new direction in the business
 - DEFINING MOMENT

DAVID CORNELL

◎ CEO of Cornell Jewelers

- Started in 1923
- Inducted in MCC Alumni Hall of Fame
- Born in 1973
- **“Change is difficult for many people, and I learned to recognize that change is inevitable. If you’re not willing to embrace change you will fall by the wayside”**



FACTS

You Design
We Create



- Employees- 30
- Location-3100 Monroe Avenue, Rochester NY, 14618
- Products/ Services- Jewelry Store
 - Over 50 different designers
 - Custom design work/ Appraisal Work
 - Repairs-jewelry and watch
 - Gift wrapping, delivery
- Interesting Facts- Family started business by Harry Cornell

STORY

- Didn't get drafted for war
- Road trip- 6 months, 41 states
 - Ran out of money
 - Worked on construction
 - Gave him new mind set on life
- David asked his father to take over the jewelry store when he retired
 - Started out as low man → worked his way up
 - Fell in love with the industry
- Created David Cornell and co.

A MAN IS LITERALLY WHAT HE
THINKS... YOU ARE TODAY WHERE
YOUR THOUGHTS HAVE BROUGHT
YOU. YOU WILL BE TOMORROW
WHERE YOUR THOUGHTS TAKE
YOU”

- JAMES ALLEN

- ⦿ His road trip taught him lessons that propelled him to become a hard worker
- ⦿ His past experiences made him who he was